



FEDERAL SALES PACKET

PHYSICAL SECURITY EQUIPMENT & SOFTWARE

Government Supply & Procurement, Inc. is a certified Service-Disabled Veteran-Owned Small Business. We bring over 25 years of physical security experience, complemented by 22 years of military service. Our focus is supplying equipment and software.

FOR GOVERNMENT PURCHASING TEAMS

We welcome inquiries from local, state and federal government buyers for physical security equipment, software and consulting. Share your agency requirements, preferred manufacturers, quantities and delivery needs.

OUR SIX AREAS OF FOCUS

Video Surveillance | Gate Automation | Perimeter Security | Access Control | Visitor Management | Consulting

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CONTACT SALES

Call (256) 251-6406 | SALES@GOVSUPRO.COM
Palmetto Bay, FL | UEI: PJTKZMK8M931 | CAGE: 4WEA6



Certified Service-Disabled Veteran-Owned Small Business. Company profile and product lines supplied by the owner. Product photography remains subject to owner selection.



ONE-PAGE CAPABILITY STATEMENT

GOVERNMENT SUPPLY & PROCUREMENT, INC.

Certified Service-Disabled Veteran-Owned Small Business focused on supplying physical security equipment and software to government buyers.

EXPERIENCE & FOCUS

Over 25 years of physical security experience, complemented by 22 years of military service. Equipment and software supply is our primary focus, with consulting for physical security requirements.

PRODUCTS & CONSULTING

Video Surveillance | Gate Automation | Perimeter Security | Access Control | Visitor Management | Consulting.

MANUFACTURERS

Video surveillance: Axis, Hanwha, Avigilon and Verkada.

Gate automation: HySecurity, FAAC and LiftMaster.

Perimeter security: Nasatka vehicle barriers; FAAC crash barricades and bollards; retractable bollards.

COMPANY DATA

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NAICS: 423610, 238290, 334220, 334290, 423450, 541611, 561621.

PURCHASING INQUIRIES

Provide specifications, equipment models, software requirements, quantities, delivery needs and any solicitation or RFQ reference. Contact sales to discuss your requirement.



Certified SDVOSB | Focus: equipment and software supply. Industry descriptions for company-selected NAICS codes appear on page 5 of the full sales packet.



PRODUCT LINES / 01-03

SEE THE SITE CONTROL THE PERIMETER

Equipment and software for government facilities and secured areas, with product lines from the manufacturers listed below.

01 / VIDEO SURVEILLANCE

We supply video surveillance equipment and software from Axis, Hanwha, Avigilon and Verkada. Share your preferred manufacturer and system requirements so we can discuss the equipment and software for your facility.

Inquiry details: Manufacturer and model, camera quantities, coverage objectives, existing system compatibility, software or license requirements, and delivery schedule.

02 / GATE AUTOMATION

We supply HySecurity, FAAC and LiftMaster gate operators, controls and replacement parts. Identify the operator or component you need, including existing equipment details for replacement-part inquiries.

Inquiry details: Operator manufacturer, model and serial number if available; gate configuration; control requirements; replacement part number; quantity; and delivery schedule.

03 / PERIMETER SECURITY

Our perimeter security product focus includes Nasatka vehicle barriers, FAAC crash barricades and bollards, and retractable bollards. Provide your site requirements and any specified performance criteria when discussing equipment.

Inquiry details: Barrier or bollard type, manufacturer preference, quantities, site and operational requirements, specified performance or crash-rating criteria, and delivery schedule.

Include required performance criteria and compatibility requirements with your inquiry. Model selection, availability and software scope are addressed for each requirement.

**PRODUCTS & CONSULTING / 04-06**

MANAGE ACCESS SUPPORT SECURITY POLICIES

Access control and visitor management equipment and software, complemented by physical security consulting.

04 / ACCESS CONTROL

We supply equipment and software for managing access to facilities and secured areas. Discuss the access points, existing systems and software requirements that define your agency's need.

Inquiry details: Number and type of access points, existing platform, equipment compatibility, credential requirements, software or license needs, and delivery schedule.

05 / VISITOR MANAGEMENT

We supply visitor management software and hardware, with screening capabilities to support your visitor policies and security requirements. Share your visitor workflow and screening requirements so we can discuss an appropriate equipment and software scope.

Inquiry details: Visitor policies, registration and check-in workflow, screening requirements, hardware quantities, software requirements, existing systems and requested delivery date.

06 / CONSULTING

Bring your physical security requirements to a conversation informed by over 25 years of physical security experience, complemented by 22 years of military service. Discuss equipment and software needs across surveillance, gate automation, perimeter security, access control and visitor management.

Inquiry details: Agency objectives, facility context, existing equipment and software, operational constraints, requested consulting scope and target timeline.

Contact sales with your facility context, software requirements and requested scope. Our primary focus is supplying equipment and software.



CLASSIFICATION REFERENCE

COMPANY-SELECTED NAICS CODES

Seven company-selected codes spanning wholesale trade, contracting, manufacturing, consulting and security systems services. Our website focus is physical security equipment and software supply.

423610	Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers Electrical equipment and wiring supplies.
238290	Other Building Equipment Contractors Building-equipment installation contracting.
334220	Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing Broadcasting and wireless communications equipment manufacturing.
334290	Other Communications Equipment Manufacturing Other communications equipment manufacturing.
423450	Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers Medical, dental and hospital equipment and supplies.
541611	Administrative Management and General Management Consulting Services Administrative and general management consulting.
561621	Security Systems Services (except Locksmiths) Security systems services, excluding locksmiths.

Source: U.S. Census Bureau, 2022 NAICS. Industry titles are shown above; activity summaries are abbreviated. Codes selected by the company.

[U.S. Census Bureau - 2022 NAICS reference manual](#)

[U.S. Census Bureau - NAICS industry reference](#)

Industry descriptions reference the U.S. Census Bureau 2022 NAICS manual. Confirm the applicable classification for each requirement. Listing a code does not imply a separate manufacturing or installation commitment.



BUYER INQUIRY GUIDE

DEFINE YOUR REQUIREMENT CONTACT OUR SALES TEAM

For local, state and federal purchasing teams seeking physical security equipment, software or consulting.

01 / IDENTIFY YOUR AGENCY REQUIREMENT

Include your agency or department, buyer contact information, solicitation or RFQ reference, quote deadline and target delivery date.

02 / DESCRIBE THE EQUIPMENT AND SOFTWARE

Provide the manufacturer and model, or required specifications; quantity and unit of issue; existing system compatibility; software and licensing requirements; and required documentation.

03 / SHARE SITE AND OPERATIONAL CRITERIA

For gate automation, identify operator and replacement-part details. For perimeter security, include specified performance criteria. For access control and visitor management, describe access points, workflows and screening requirements.

04 / DISCUSS CONSULTING NEEDS

Provide your objectives, facility context, existing systems, requested consulting scope and timeline. Our experience includes over 25 years in physical security, complemented by 22 years of military service.

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Focus: equipment and software supply. Contact sales to discuss product requirements, documentation needs and the scope of your inquiry.